

# YOUR BUSINESS PARTNER IN TURKEY













# VENTE TECHNOLOGY & INTERNATIONAL BUSINESS CONSULTING

## WHO WE ARE?

Vente Technology & International Business Consulting is a business development and marketing consulting firm dedicated to delivering services to

- Foreign companies and associations wishing to establish or expand business with Turkey
- Turkish companies wishing to do business with other countries.

Vente Technology's core sector of expertise is in HVACR (Heating, Ventilation, Air Conditioning, Refrigeration), energy, environment, construction industry and OSH (Occupational Safety & Health)

## WHAT WE DO?

We are dedicated to deliver service to the international companies for minimizing their efforts and cost while maximizing their success in Turkish market.

We tailor our services to match your export, import and investment needs and cover a wide range of commercially significant product and sector areas in Turkey.

### OUR SERVICES - TURKISH MARKET ENTRY

We are here to help you save time and money for a good market penetration. Be sure to find the right market entry strategy in the country and do not waste your time and resources. It's our pleasure to be your eyes and represent you in the local market.

- Market Research
- Feasibility Studies
- Partner / Investor Search
- Market Entry Strategy
- International Lead Generation
- Marketing & Promotion
- Translation & Localization of Marketing Materials
- Brand Development
- New Product Launch
- Trade Show Support
- Representation Services
- Cultural Training & Seminars
- Trade Missions / In-Country Market Visits
- · Act as direct representative as required

#### OUR SERVICES - IMPORT & CENTRAL PURCHASING

Turkey is an industrial country with qualified labor force. Advantage is high quality product with competitive prices.

Vente is proving a full customer service from product research to the shipment to the destination.

In order to maximize our customer services and reduce the cost of transport we can regroup different suppliers' products and do a full container shipment or groupage.

- Detailed product, price and production timing survey
- Quality control
- Production follow up
- Transportation organization
- If required; certification procedures depending on the exporting country





## CONTACT

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